

CRAIN'S

CHICAGO BUSINESS®

GREG HINZ

Pros and cons

Ill. voters could take state matters into their own hands.

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FOCUS: PRIVATE COMPANIES

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CRAIN'S LIST CHICAGO'S LARGEST PRIVATELY HELD COMPANIES

Company Phone Web address	Address	Top executive	Revenue 2007 2006 (millions)	% change	Full-time employees Chicago/ worldwide	Type of business
302 NEW H. W. LOCHNER INC. ¹⁴ (312) 372-7346 www.hwlochner.com	20 N. Wacker Drive Suite 1200 Chicago 60606	Harry W. Lochner Jr. Chairman	\$62.9 \$57.3	9.9%	75 425	Engineering consultants
303 E&D WEB INC. (708) 656-6600 www.eanddweb.com	4633 W. 16th St. Cicero 60804	Christopher Love CEO	\$62.8 \$52.5	19.6%	150 150	Commercial printing
304 NEW ATWELL-HICKS (630) 577-0800 www.atwell-hicks.com	1245 East Diehl Road Suite 100 Naperville 60563	Brian R. Wenzel CEO	\$62.5* \$66.1	-5.5%	50 400	Land planning, civil engineering, land surveying, environmental consulting and water resource services
305 KRUSINSKI CONSTRUCTION CO. ¹ (630) 573-7700 www.krusinski.com	2107 Swift Drive Oak Brook 60523	Joseph R. Krusinski CEO	\$62.0 \$63.0	-1.6%	46 46	General contractor
306 NEW FGMK LLC (847) 374-0400 www.fgmk.net	2801 W. Lakeside Drive 3rd floor Bannockburn 60015	Mario J. Donato CEO	\$61.5 \$55.0	11.8%	269 269	Public accounting and consulting firm
306 SPECTRA MERCHANDISING INT'L INC. (773) 202-8408, www.spectraintl.com	4230 Normandy Ave. Chicago 60634	Patricia Schoenberg President	\$61.5 \$57.0	7.9%	65 95	Manufacturer of consumer electronics
308 MARILYN MIGLIN L.P. (800) 662-1120 www.marilynmiglin.com	1230 W. Washington Blvd. Chicago 60607	Marilyn J. Miglin President, CEO	\$60.3 \$58.4	3.3%	50 70	Fragrance, cosmetics, skin-care products
309 NEW MAGNECO/METREL INC. (630) 543-6660 www.magneco-metrel.com	223 Interstate Road Addison 60101	Charles W. Connors CEO	\$60.1 \$46.5	29.2%	48 147	Manufacturer of refractories
310 NEW AZTECA FOODS INC. (708) 563-6600 www.aztecafoods.com	5005 S. Nagle Ave. Chicago 60638	Arthur R. Velasquez Chairman, president, CEO	\$60.0 \$50.0	20.0%	150 200	Manufacturer of Hispanic food products
310 PARAMOUNT STAFFING INC. (847) 559-0676 www.paramountstaffing.com	1200 Shermer Road Suite 300 Northbrook 60062	Matthew Schubert President	\$60.0 \$57.0	5.3%	45 70	Temporary employment



20 OLDEST COMPANIES

Founded	Company (rank)
1838	George Solitt Construction Co. (No. 185)
1847	Tribune Co. (No. 6)
1852	Bradner Central Co. (No. 105)
1855	Baird & Warner Inc. (No. 205)
1857	Klein Tools Inc. (No. 163)
1865	American Hotel Register Co. (No. 64)
1867	Peer Foods Inc. (No. 243)
1872	Paddock Publications Inc. (No. 248)
1874	G. A. Johnson & Son (No. 263)
1880	QST Industries (No. 167)
1880	Wilbert Inc. (No. 102)
1882	Belt Railway Co. of Chicago (No. 274)
1886	Gonnella Baking Co. (No. 224)
1887	Morgan Services Inc. (No. 283)
1891	Bulley & Andrews LLC (No. 136)
1893	Chas Levy Co. LLC (No. 60)
1893	Vienna Beef Ltd. (No. 241)
1898	Walsh Group (No. 10)
1900	CC Industries Inc. (No. 24)
1901	Chicago White Sox (No. 157)

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STATE OF ILLINOIS
OFFICE OF THE STATE TREASURER

ALEXI GIANNOULIAS
STATE TREASURER

May 6, 2008

Charles W. Connors
CEO
Magneco/ Metrel Inc.
223 Interstate Rd.
Addison, IL 60101

Dear Mr. Connors,

Congratulations on making the *Crain's Chicago Business* "List of Largest Privately Held Companies." This recognition, based on your outstanding success, further establishes you as an industry leader.

Your leadership has paid significant dividends not just for your company, but for the State of Illinois. If it weren't for the success and growth of private companies like yours, our economy would not thrive or create jobs. Competing in the global marketplace, you have helped raise the quality of life for all Illinois residents.

For that, I want to extend my personal appreciation. All too often, elected officials fail to recognize the significant contributions of the private sector. As a former banker, I understand and fully appreciate everything you do for your local community and our great state.

As the state's chief investment officer, I thank you for your investment in Illinois. Please do not hesitate to contact me at (312) 814-3575 to share ideas on continuing to improve Illinois' economic health.

Respectfully Yours,

A handwritten signature in blue ink, appearing to read "Alexi Giannoulis".

Alexi Giannoulis
Illinois State Treasurer

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